

ABVE
Balance Sheet
As of June 2, 2022

	<u>Jun 2, 22</u>
ASSETS	
Current Assets	
Checking/Savings	
1001 · B of A Checking	120,094.76
1008 · Morgan Stanley Inv 136-109729	
Cash/money fund	53,758.29
Mutual funds	34,147.79
Total 1008 · Morgan Stanley Inv 136-109729	<u>87,906.08</u>
Total Checking/Savings	208,000.84
Other Current Assets	
1500 · Prepaid Expense	12,500.00
Total Other Current Assets	<u>12,500.00</u>
Total Current Assets	220,500.84
Fixed Assets	
1100 · Capital Expenditures	
1900 · Accumulated depreciation	-3,478.42
1100 · Capital Expenditures - Other	3,478.42
Total 1100 · Capital Expenditures	<u>0.00</u>
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u><u>220,500.84</u></u>
LIABILITIES & EQUITY	
Equity	
2210 · Unrestricted net assets	200,887.28
2230 · Retained Earnings	55,730.65
Net Income	-36,117.09
Total Equity	<u>220,500.84</u>
TOTAL LIABILITIES & EQUITY	<u><u>220,500.84</u></u>

ABVE
Profit & Loss Budget vs. Actual
 July 1, 2021 through June 2, 2022

	Jul 1, '21 - Jun...	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Registration - Conf.			
Conference Reg. Current Year			
3510-0 · Member Deluxe	4,360.00	0.00	4,360.00
3520-0 · Non Member Deluxe	835.00	0.00	835.00
3530-0 · Member Full	12,425.00	0.00	12,425.00
3540-0 · Non Member Full	3,590.00	0.00	3,590.00
3550-0 · Professional Spouse / Guest	50.00	350.00	-300.00
3555-0 · Presidents Reception	50.00	500.00	-450.00
3560-1 · Pre-Con #1	0.00	3,000.00	-3,000.00
3560-2 · Pre-Con #3	0.00	3,000.00	-3,000.00
3561-0 · Member Basic	21,145.00	0.00	21,145.00
3562-0 · Non Member Basic	2,910.00	0.00	2,910.00
3570-0 · Exhibitors	1,200.00	1,050.00	150.00
3580-0 · Knowledge Enhancement	87.50	1,950.00	-1,862.50
3594-0 · Daily Registration	2,185.00	1,325.00	860.00
3595-0 · Student/Active Emeritus	0.00	215.00	-215.00
3599 · Hotel Rebate	0.00	5,632.55	-5,632.55
3610-0 · Member - Early	0.00	39,175.00	-39,175.00
3620-0 · Member - Late	0.00	5,820.00	-5,820.00
3630-0 · NonMember - Early	0.00	6,420.00	-6,420.00
3640-0 · NonMember - Late	0.00	2,925.00	-2,925.00
Total Conference Reg. Current Year	48,837.50	71,362.55	-22,525.05
3300 · Virtual Conference	1,185.00	0.00	1,185.00
Total Registration - Conf.	50,022.50	71,362.55	-21,340.05
3000-0 · Affinity Programs			
3000-2 · Online CE	75.00	1,500.00	-1,425.00
3000-3 · Documation	0.00	50.00	-50.00
3000-4 · Misc.	1,485.00	0.00	1,485.00
Total 3000-0 · Affinity Programs	1,560.00	1,550.00	10.00
3100-0 · Certification			
3100-1 · C.E. Approval - Alternative Ed.	2,340.00	2,500.00	-160.00
3100-2 · IPEC Application Fee	8,340.00	900.00	7,440.00
3100-3 · Fellow/Diplomat Application Fee	1,435.00	1,350.00	85.00
Total 3100-0 · Certification	12,115.00	4,750.00	7,365.00
3200-0 · Dues			
3200-2 · Membership Fees			
3200-2a · Non-Cert.. Associate Member	29,640.00	29,250.00	390.00
3200-2b · Certified Associate Member	42,475.00	43,875.00	-1,400.00
Total 3200-2 · Membership Fees	72,115.00	73,125.00	-1,010.00
3200-3 · Fellow/Diplomate Cert. Fee	18,080.00	16,000.00	2,080.00
3200-6 · Emeritus/Active Emeritus	2,208.00	1,840.00	368.00
3200-7 · Student Members	180.00	300.00	-120.00
3200-8 · Subscriber	300.00	540.00	-240.00
3200-9 · IPEC Certification Fee	9,120.00	6,400.00	2,720.00
Total 3200-0 · Dues	102,003.00	98,205.00	3,798.00
3220-3 · Journal Publication Sales	70.00	300.00	-230.00
3596-0 · Guest	525.00	0.00	525.00
Total Income	166,295.50	176,167.55	-9,872.05
Expense			
Administrative			
3990-0 · Accounting & Legal.	2,465.00	2,400.00	65.00
4010-0 · Bank & CC Charges.	7,800.21	8,000.00	-199.79
4015-0 · CE Processing - Alternative Ed.	1,170.00	5,500.00	-4,330.00

Profit & Loss Budget vs. Actual

July 1, 2021 through June 2, 2022

	Jul 1, '21 - Jun...	Budget	\$ Over Budget
4016-0 · Certificate Exp/NewMmbr/Upgrade			
4016-0A · Fellow/Diplomat	796.25	1,000.00	-203.75
4016-0B · IPEC	975.00	1,050.00	-75.00
4016-0 · Certificate Exp/NewMmbr/Upgrad...	65.00	0.00	65.00
Total 4016-0 · Certificate Exp/NewMmbr/Upgr...	1,836.25	2,050.00	-213.75
4030-0 · Insurance.			
4030-1 · General Liability	451.00	600.00	-149.00
4030-2 · Officers & Directors	1,071.00	1,200.00	-129.00
Total 4030-0 · Insurance.	1,522.00	1,800.00	-278.00
4040-0 · Management Fee.	71,700.84	71,700.89	-0.05
4060-0 · Office Supplies.	5.40	50.00	-44.60
4070-0 · Photocopies.	558.72	50.00	508.72
4080-0 · Postage & Shipping.	213.48	100.00	113.48
4110-0 · Storage.	1,200.00	1,200.00	0.00
4120-0 · Telephone & Fax.	2,106.00	2,070.00	36.00
Total Administrative	90,577.90	94,920.89	-4,342.99
Board of Directors			
4200-0 · Awards.	672.87	1,000.00	-327.13
4215-0 · Elections	0.00	150.00	-150.00
4240-0 · Miscellaneous.	0.00	250.00	-250.00
4250-0 · Phone.	149.90	180.00	-30.10
4260-0 · Presidents Discretionary Fund.	0.00	100.00	-100.00
4270-0 · Stationary/Mailing.	0.00	50.00	-50.00
4280-0 · Travel/Audit	0.00	500.00	-500.00
4290-0 · Test Committee	0.00	5,100.00	-5,100.00
4291-0 · IPEC Test Development	29,708.00	0.00	29,708.00
Total Board of Directors	30,530.77	7,330.00	23,200.77
Conferences			
Conference Current Year			
4510-0 · Audio Visual.	10,407.13	7,000.00	3,407.13
4535-0 · Certification Fees	1,225.00	1,450.00	-225.00
4536-0 · CEU Forms, Express Eval, Tally	227.50	2,000.00	-1,772.50
4551-0 · Conference F & B			
4551-1 · Thursday - KES Breakfast	443.22	600.00	-156.78
4551-10 · Thursday - KES AM Break	157.28	250.00	-92.72
4551-15 · Thursday - Board PM Break	339.54	250.00	89.54
4551-2 · Thursday - board Dinner	1,471.44	1,200.00	271.44
4551-20 · Friday - Precon Breakfast	2,144.63	1,300.00	844.63
4551-25 · Friday - Precon AM Break	443.22	650.00	-206.78
4551-30 · Friday - PM Break	3,460.00	4,000.00	-540.00
4551-35 · Friday - Reception	10,025.21	12,000.00	-1,974.79
4551-40 · Saturday - Breakfast	6,290.90	6,500.00	-209.10
4551-45 · Saturday - AM Break	4,560.91	3,000.00	1,560.91
4551-50 · Saturday - Lunch	6,719.83	8,000.00	-1,280.17
4551-55 · Saturday - PM Break	2,144.63	4,000.00	-1,855.37
4551-60 · Sunday - Breakfast	5,312.97	4,000.00	1,312.97
4551-65 · Sunday - AM Break	1,980.20	1,500.00	480.20
4551-0 · Conference F & B - Other	0.00	250.00	-250.00
Total 4551-0 · Conference F & B	45,493.98	47,500.00	-2,006.02
4555-0 · Planning/Spkr Management	617.50	1,000.00	-382.50
4562-0 · Exhibitor.	0.00	100.00	-100.00
4570-0 · Gratuities.	0.00	100.00	-100.00
4580-0 · Miscellaneous.	17.37	100.00	-82.63
4590-0 · Postage.	0.00	600.00	-600.00
4600-0 · Printing (brochure, postcards)	4,520.35	4,500.00	20.35
4610-0 · Pocket Guide & Flashdrives	161.69	400.00	-238.31
4620-0 · Shipping.	571.73	500.00	71.73
4630-0 · Signs.	0.00	100.00	-100.00

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	Jul 1, '21 - Jun...	Budget	\$ Over Budget
4640-0 · Speaker Expense.			
4640-A · Speaker Expenses (TML)	2,220.00	2,000.00	220.00
4640-B · Speaker Gifts & Certificates	737.61	1,000.00	-262.39
Total 4640-0 · Speaker Expense.	2,957.61	3,000.00	-42.39
4650-0 · Staff Travel & Hotel.	4,059.53	2,000.00	2,059.53
4660-0 · Supplies.	0.00	250.00	-250.00
Total Conference Current Year	70,259.39	70,600.00	-340.61
Total Conferences	70,259.39	70,600.00	-340.61
Membership Development			
4700-0 · Marketing	1,796.74	1,500.00	296.74
4710-0 · Membership Admin	195.00	750.00	-555.00
4720-0 · Postage & Delivery	391.67	1,000.00	-608.33
4750-0 · IPEC	1,105.00	0.00	1,105.00
Total Membership Development	3,488.41	3,250.00	238.41
Publications			
Brochure			
4800-0 · Printing	0.00	250.00	-250.00
4801-0 · Mailing	0.00	50.00	-50.00
Total Brochure	0.00	300.00	-300.00
Journal			
4840-0 · Postage (2 x \$910.)	0.00	1,820.00	-1,820.00
4850-0 · Printing (2 x \$2580.)	0.00	5,160.00	-5,160.00
4860-0 · Typesetting.	2,000.00	4,800.00	-2,800.00
Total Journal	2,000.00	11,780.00	-9,780.00
Newsletter			
4890-0 · Typesetting.	650.00	1,000.00	-350.00
Total Newsletter	650.00	1,000.00	-350.00
Web Site Publication			
4990-0 · Web Site Content Management	1,700.00	2,700.00	-1,000.00
4995-0 · eNews / Member Profiles	130.00	200.00	-70.00
Total Web Site Publication	1,830.00	2,900.00	-1,070.00
Website			
4910-0 · Hosting Fees	3,076.12	3,500.00	-423.88
Total Website	3,076.12	3,500.00	-423.88
Total Publications	7,556.12	19,480.00	-11,923.88
Total Expense	202,412.59	195,580.89	6,831.70
Net Ordinary Income	-36,117.09	-19,413.34	-16,703.75
Net Income	-36,117.09	-19,413.34	-16,703.75