

ABVE
Profit & Loss Budget vs. Actual
 July through August 2021

	Jul - Aug 21	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Registration - Conf.			
Conference Reg. Current Year			
3510-0 · Member Deluxe	0.00	0.00	0.00
3520-0 · Non Member Deluxe	0.00	0.00	0.00
3530-0 · Member Full	0.00	0.00	0.00
3540-0 · Non Member Full	0.00	0.00	0.00
3550-0 · Professional Spouse / Guest	0.00	350.00	-350.00
3555-0 · Presidents Reception	0.00	500.00	-500.00
3560-0 · Value Added	0.00	0.00	0.00
3560-1 · Pre-Con #1	0.00	3,000.00	-3,000.00
3560-2 · Pre-Con #3	0.00	3,000.00	-3,000.00
3561-0 · Member Basic	0.00	0.00	0.00
3562-0 · Non Member Basic	0.00	0.00	0.00
3570-0 · Exhibitors	0.00	1,050.00	-1,050.00
3580-0 · Knowledge Enhancement	0.00	1,950.00	-1,950.00
3594-0 · Daily Registration	0.00	1,325.00	-1,325.00
3595-0 · Student/Active Emeritus	0.00	215.00	-215.00
3599 · Hotel Rebate	0.00	5,632.55	-5,632.55
3610-0 · Member - Early	0.00	39,175.00	-39,175.00
3620-0 · Member - Late	0.00	5,820.00	-5,820.00
3630-0 · NonMember - Early	0.00	6,420.00	-6,420.00
3640-0 · NonMember - Late	0.00	2,925.00	-2,925.00
Total Conference Reg. Current Year	0.00	71,362.55	-71,362.55
Total Registration - Conf.	0.00	71,362.55	-71,362.55
3000-0 · Affinity Programs			
3000-2 · Online CE	0.00	1,500.00	-1,500.00
3000-3 · Documation	0.00	50.00	-50.00
Total 3000-0 · Affinity Programs	0.00	1,550.00	-1,550.00
3100-0 · Certification			
3100-1 · C.E. Approval - Alternative Ed.	480.00	2,500.00	-2,020.00
3100-2 · IPEC Application Fee	450.00	900.00	-450.00
3100-3 · Fellow/Diplomat Application Fee	0.00	1,350.00	-1,350.00
Total 3100-0 · Certification	930.00	4,750.00	-3,820.00
3200-0 · Dues			
3200-2 · Membership Fees			
3200-2a · Non-Cert.. Associate Member	585.00	29,250.00	-28,665.00
3200-2b · Certified Associate Member	0.00	43,875.00	-43,875.00
Total 3200-2 · Membership Fees	585.00	73,125.00	-72,540.00
3200-3 · Fellow/Diplomate Cert. Fee	80.00	16,000.00	-15,920.00
3200-6 · Emeritus/Active Emeritus	0.00	1,840.00	-1,840.00
3200-7 · Student Members	60.00	300.00	-240.00
3200-8 · Subscriber	60.00	540.00	-480.00
3200-9 · IPEC Certification Fee	80.00	6,400.00	-6,320.00
Total 3200-0 · Dues	865.00	98,205.00	-97,340.00
3220-3 · Journal Publication Sales	10.00	300.00	-290.00
Total Income	1,805.00	176,167.55	-174,362.55
Expense			
Administrative			
3990-0 · Accounting & Legal.	0.00	2,400.00	-2,400.00
4010-0 · Bank & CC Charges.	459.01	8,000.00	-7,540.99
4015-0 · CE Processing - Alternative Ed.	211.25	5,500.00	-5,288.75

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4016-0 · Certificate Exp/NewMmbr/Upgra...			
4016-0A · Fellow/Diplomat	0.00	1,000.00	-1,000.00
4016-0B · IPEC	130.00	1,050.00	-920.00
Total 4016-0 · Certificate Exp/NewMmbr/...	130.00	2,050.00	-1,920.00
4030-0 · Insurance.			
4030-1 · General Liability	0.00	600.00	-600.00
4030-2 · Officers & Directors	1,071.00	1,200.00	-129.00
Total 4030-0 · Insurance.	1,071.00	1,800.00	-729.00
4040-0 · Management Fee.	11,950.14	71,700.89	-59,750.75
4060-0 · Office Supplies.	0.00	50.00	-50.00
4070-0 · Photocopies.	0.00	50.00	-50.00
4080-0 · Postage & Shipping.	13.75	100.00	-86.25
4110-0 · Storage.	200.00	1,200.00	-1,000.00
4120-0 · Telephone & Fax.	351.00	2,070.00	-1,719.00
Total Administrative	14,386.15	94,920.89	-80,534.74
Board of Directors			
4200-0 · Awards.	0.00	1,000.00	-1,000.00
4215-0 · Elections	0.00	150.00	-150.00
4240-0 · Miscellaneous.	0.00	250.00	-250.00
4250-0 · Phone.	14.99	180.00	-165.01
4260-0 · Presidents Discretionary Fund.	0.00	100.00	-100.00
4270-0 · Stationary/Mailing.	0.00	50.00	-50.00
4280-0 · Travel/Audit	0.00	500.00	-500.00
4290-0 · Test Committee	0.00	5,100.00	-5,100.00
4291-0 · IPEC Test Development	9,592.00		
Total Board of Directors	9,606.99	7,330.00	2,276.99
Conferences			
Conference Current Year			
4510-0 · Audio Visual.	0.00	7,000.00	-7,000.00
4535-0 · Certification Fees	0.00	800.00	-800.00
4536-0 · CEU Forms, Express Eval, Ta...	0.00	2,000.00	-2,000.00
4551-0 · Conference F & B			
4551-1 · Thursday - KES Breakfast	0.00	600.00	-600.00
4551-10 · Thursday - KES AM Break	0.00	250.00	-250.00
4551-15 · Thursday - Board PM Break	0.00	250.00	-250.00
4551-2 · Thursday - board Dinner	0.00	1,200.00	-1,200.00
4551-20 · Friday - Precon Breakfast	0.00	1,300.00	-1,300.00
4551-25 · Friday - Precon AM Break	0.00	650.00	-650.00
4551-30 · Friday - PM Break	0.00	4,000.00	-4,000.00
4551-35 · Friday - Reception	0.00	12,000.00	-12,000.00
4551-40 · Saturday - Breakfast	0.00	6,500.00	-6,500.00
4551-45 · Saturday - AM Break	0.00	3,000.00	-3,000.00
4551-50 · Saturday - Lunch	0.00	8,000.00	-8,000.00
4551-55 · Saturday - PM Break	0.00	4,000.00	-4,000.00
4551-60 · Sunday - Breakfast	0.00	4,000.00	-4,000.00
4551-65 · Sunday - AM Break	0.00	1,500.00	-1,500.00
4551-0 · Conference F & B - Other	0.00	250.00	-250.00
Total 4551-0 · Conference F & B	0.00	47,500.00	-47,500.00
4555-0 · Planning/Spkr Management	0.00	1,000.00	-1,000.00
4562-0 · Exhibitor.	0.00	100.00	-100.00
4570-0 · Gratuities.	0.00	100.00	-100.00
4580-0 · Miscellaneous.	0.00	100.00	-100.00
4590-0 · Postage.	0.00	600.00	-600.00
4600-0 · Printing (brochure, postcards)	0.00	4,500.00	-4,500.00
4610-0 · Pocket Guide & Flashdrives	0.00	400.00	-400.00
4620-0 · Shipping.	0.00	500.00	-500.00
4630-0 · Signs.	0.00	100.00	-100.00

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4640-0 · Speaker Expense.			
4640-A · Speaker Expenses (TML)	0.00	2,000.00	-2,000.00
4640-B · Speaker Gifts & Certificates	0.00	1,000.00	-1,000.00
Total 4640-0 · Speaker Expense.	0.00	3,000.00	-3,000.00
4650-0 · Staff Travel & Hotel.	0.00	2,000.00	-2,000.00
4660-0 · Supplies.	0.00	250.00	-250.00
Total Conference Current Year	0.00	69,950.00	-69,950.00
Total Conferences	0.00	69,950.00	-69,950.00
Membership Development			
4700-0 · Marketing	0.00	1,500.00	-1,500.00
4710-0 · Membership Admin	0.00	750.00	-750.00
4720-0 · Postage & Delivery	0.00	1,000.00	-1,000.00
4730-0 · Printing	0.00	0.00	0.00
Total Membership Development	0.00	3,250.00	-3,250.00
Publications			
Brochure			
4800-0 · Printing	0.00	250.00	-250.00
4801-0 · Mailing	0.00	50.00	-50.00
Total Brochure	0.00	300.00	-300.00
Journal			
4840-0 · Postage (2 x \$910.)	0.00	1,820.00	-1,820.00
4850-0 · Printing (2 x \$2580.)	0.00	5,160.00	-5,160.00
4860-0 · Typesetting.	0.00	4,800.00	-4,800.00
Total Journal	0.00	11,780.00	-11,780.00
Newsletter			
4890-0 · Typesetting.	0.00	1,000.00	-1,000.00
Total Newsletter	0.00	1,000.00	-1,000.00
Web Site Publication			
4990-0 · Web Site Content Management	0.00	1,000.00	-1,000.00
4995-0 · eNews / Member Profiles	0.00	200.00	-200.00
Web Site Publication - Other	0.00	0.00	0.00
Total Web Site Publication	0.00	1,200.00	-1,200.00
Website			
4910-0 · Hosting Fees	741.07	3,500.00	-2,758.93
Total Website	741.07	3,500.00	-2,758.93
Total Publications	741.07	17,780.00	-17,038.93
Total Expense	24,734.21	193,230.89	-168,496.68
Net Ordinary Income	-22,929.21	-17,063.34	-5,865.87
Net Income	-22,929.21	-17,063.34	-5,865.87