

Example Salary Resources to Supplement Government Publications

- Robert Half
 - Robert Half Legal
 - Robert Half Accounting
 - Robert Half Technology
 - OfficeTeam
 - The Creative Group

The Robert Half Salary Guides provide job descriptions, hiring trends, and information about earnings in terms of job title, years of experience, and size of organization. They also provide an adjustment for local variances for a number of major cities in the USA

- NACE Salary Survey (Provided with Membership to Organization)
 - Salary Projections for Bachelor, Master, and Doctoral Degrees
 - Average Salaries by Discipline; Salary Ranges by Discipline
 - Data by Industry and Region
 - Top Paying Industries
- CEL National Real Estate Compensation & Benefits Survey
 - National Standard for the Real Estate Industry
 - 190 positions; 400 participant companies in office, industrial retails, residential, advisory, and brokerage/services sectors
 - Public and private companies engaged in investment, management, development, construction, leasing, and other real estate functions
 - Actual Bonus as a % of Salary Averages by positions

Thinking Outside of the Box But Stay Inside It- Defining Earning Capacity

American Board of Vocational Experts, Vancouver, BC - April 10, 2016

Jan Lowe, M.S.

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- ADA (American Dental Association)
 - Income, Gross Billings & Expenses (including net)
 - Characteristics of Private Dental Practices
 - Employment of Dental Practice Personnel
 - Dental Hygienists
 - Chairside Assistants
 - Secretaries/Receptionists
 - Selected Non-Dentist Staff

- Project Management Salary Survey, Ninth Edition, PMI.org
 - By Country
 - By Industry
 - By Department
 - By Years of Experience
 - By PMP Certification Status
 - By Position
 - By Project Size
 - By Project Budget
 - By Technique Experience
 - By Degree
 - By Number of Employees in Entire Organization

- Bargaining Units
 - School District Teacher Contracts
 - Hospital Nursing Contracts with Nurses Association
 - State Agreement with Nurses Association
 - Union Contracts with Hospitals for other occupations
 - Transportation Workers
 - Government Workers
 - Building Trades Council
 - Communication Workers of America
 - Trade Unions

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- Non Profit Times Salary & Benefits Report
 - Job Title
 - Average Base Salary

- Manufacturers Alliance Manufacturing Compensation & Benefits Survey
 - Job Title
 - By Industry
 - By Number of Company Employees
 - By Company Revenue
 - By Area

- RIMS – Risk Management Compensation Survey
 - Job Title
 - By Industry
 - By Location
 - By Degree
 - By Ownership (public, private, government)
 - By Revenue
 - By Supervisory Responsibility

- Social Workers in Private Practice
 - Job Title
 - By Function
 - By Credential
 - By Age
 - By Years of Experience
 - By Degree
 - By Sector (Self-Employed; Private for Profit)
 - By Practice Area
 - By Location

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- MedReps.com
 - Medical Sales
 - Medical Device Sales
 - Surgical Sales
 - Biotech Sales
 - Medical Equipment Sales
 - Pharma Sales

- Higher Ed Jobs
 - Job Title
 - By Educational Level
 - By Public, Private, Religious Affiliated
 - By Gender
 - By Location
 - By Academic Rank

- ComputerWorld IT Salary Survey
 - Job Title
 - Base, Bonus, % Change
 - Senior IT Management, Middle IT Management, Staff

- Medscape Physician Compensation Report
 - Multiple Specialties
 - Compensation by Gender
 - Compensation by Geographical Area
 - Compensation by Practice Setting

- Jackson & Coker 2015 Physician Salary Calculator
 - By Specialty
 - National Average Compensation
 - Average Benefits
 - Total Average Compensation

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- 2015 Compilation of Physician Compensation Surveys
 - Published by Staff Care an AMN Healthcare Company
 - American Medical Group Association
 - Compdata Surveys
 - ECG Management
 - Sullivan Cotter
 - Merritt Hawkins & Associates

- GlassDoor.com
 - Position
 - Company
 - Location

- Indeed.com
 - Position
 - Location
 - Average Wage
 - Example Positions

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